

Appendix A VFM Route to Market Analysis

Procurement Options: Pothole repair funding 2023 to 2024

Value : £2.558m and £4.085m

Key Dates: Delivery of programme in year, 2023/24 required.

Route	Advantages	Disadvantages	Timeframe Best	Timeframe	Ranking
Utilise Existing Contracts (ie BBLP Public Realm Contract) and use of mini competition.	<p>Delivery of programme can be delivered, resource identified and available.</p> <p>BBLP have the asset data and Forward Plan knowledge, allied to local resources based in Hereford, to develop the required specifications and works to HC Commissioner requirements with immediate effect enabling works to commence sooner.</p> <p>Will be in a position to commence work Immediately.</p> <p>Forward Programme in place to identify and prioritise 24/25 locations.</p> <p>Mini completion to be held utilising BBLP supply chain with oversight of the process by the Councils Procurement, Commissioning and Contract Management Teams.</p> <p>Target cost proposals will be developed which will be scrutinised and challenged by the council's contract management team and external cost consultants to enable and demonstrate VFM. Any changes in the works will</p>	<p>No real disadvantages, the proposed programme will be the accelerated delivery of the 24/25 works programme contained with the Forward Programme agreed by the Councils Commissioners.</p> <p>Will need time to develop the tender and go out via BBLP supply chain in a very short timeframe, however BBLP have the technical expertise in house to move this forward quickly.</p> <p>Concerns about VFM addressed through the introduction of mini competition with joint evaluation team. Use of PRC contract mechanisms to manage the programme led by the Contract Management Team and the use of Aecom Cost Consultants to assess costs.</p>	<p>Decision signed off/tender pack (4-6weeks) Mini Comp (3-4 weeks) Evaluation (2-4 weeks) Award (1-2 weeks)</p> <p>Mobilisation ending in Start on site (1-4 weeks) Contract complete 12 weeks</p>	<p>Delivery can be guaranteed.</p> <p>23 weeks – 32 weeks</p>	<p>Option 1</p> <p>Valid Procurement Route</p> <p>Guarantees successful delivery of the programme by end of March 2024.</p> <p>Joint evaluation team provides governance, ensures compliance and drives VFM</p> <p>Intervention will halt the deterioration on the network in the identified locations.</p>

	<p>be managed by a robust change control mechanism.</p> <p>VFM will be measured in relation to the Public Realm contract, Economy, Efficiency and Effectiveness, added on to this will be the engineering review, delivery to specification and adding to the whole life cost of the asset.</p> <p>No issues in PRC contractor accepting assets back into the PRC contract.</p>				
Undertake Open tender for a design and build contract	<p>Likely to generate high levels of competition, ensuring VFM is demonstrated</p>	<p>Limited internal resources to develop the work programme, scheme specifications, tender documents, manage the procurement process or manage the successful tenderer.</p> <p>Therefore, HC will need to appoint an advisor to develop a programme of works, and be responsible for the procurement and management of a D&B contractor. Requires time and resource internally to develop the tender for the appointment of the Advisor and go out via procontract in a very short timeframe. At present there is limited internal resource available for tendering and managing this programme.</p> <p>Additional costs for employing consultants to manage the above</p> <p>May receive multiple bids, all of which will need to be evaluated which would take time. Quality of the bids may be limited as market engagement pre-contract has not taken place and HC will need to assess financial standing for reassurance.</p> <p>Contractor will need to mobilise and commence work immediately after award and this may lead to limited competition and inflated prices due to the short lead in time, lack of engagement with the market pre</p>	<p>Appoint Advisors Decision signed off/tender pack developed to appoint external consultants (6-8 weeks) Out to tender (4-5 weeks) Evaluation (4-5 weeks) Award and Contract signed (2-3 weeks)</p> <p>Mobilisation - ending in Start on site (1-4 weeks)</p> <p>Appoint Contractor Decision signed off/tender pack (4-5 weeks) Out to tender (5-6 weeks) Evaluation (4-6 weeks) Award and Contract signed (2-3 weeks)</p> <p>Mobilisation ending in Start on site (1-4 weeks) Contract complete 12 weeks</p>	<p>Best case scenario 45 weeks worst case 63 weeks with no allowance for weather or scheme delays on site.</p> <p>As best timeframe but would need to add a minimum 4 weeks for governance and for contingencies. Leading to 45 weeks to 61 weeks to deliver.</p>	<p>Option 2</p> <p>Will miss the delivery target for completion in the 2023/24 period, based on time frames to procure and deliver</p>

		<p>tender and supplier already committed to their 2023/24 delivery programmes..</p> <p>Quality assurance will need to be demonstrated by suppliers through the procurement process and subsequent evaluation.</p> <p>Potential issues in PRC contractor accepting assets back into the PRC contract.</p>			
<p>– Undertake a framework tender –</p> <p>CCS RM6165 – Construction Professional Services – Lot 1 Built Environment (20 suppliers)</p> <p>CCS RM6088 – Construction Works and Associated Services Framework - Lot 1.2.2: Civil Engineering Works & Minor Associated Building Works & Servs–South England (11 suppliers)</p> <p>Yorkshire Purchasing Organisation - Road Marking, Surfacing and Traffic Management DPS – 772 (Category 2)</p>	<p>VFM is demonstrated through competition.</p> <p>Evaluation limited to the number of bidders on that framework who have undergone a competitive selection process and due diligence checks, so quicker evaluation of bids using approved suppliers.</p>	<p>Limited internal resources to develop the work programme, scheme specifications, tender documents, manage the procurement process or manage the successful tenderer.</p> <p>Therefore, HC will need to appoint an advisor via a compliant framework agreement to develop a programme of works and be responsible for the procurement and management of a D&B contractor. Requires time and resource internally to develop the tender for the appointment of the Advisor in a very short timeframe. At present there is limited internal resource available for tendering and managing this programme.</p> <p>Additional costs for employing consultants to manage the above.</p> <p>National frameworks are unlikely to include local suppliers.</p> <p>Risk getting inflated prices or no bids at all due to short timeframes and completion deadlines.</p> <p>Further delays to timescales if procurement fails.</p> <p>Limited number of contractors or guaranteed interest from those on the framework which may drive costs up.</p> <p>Potential issues in PRC contractor accepting assets back into the PRC contract.</p>	<p>Appoint Advisors</p> <p>Decision signed off/tender pack developed to appoint external consultants (4-6 weeks)</p> <p>Out to tender (4 weeks)</p> <p>Evaluation (3-4 weeks)</p> <p>Award and Contract signed (1-2 weeks)</p> <p>Mobilisation ending in Start on site (1-4 weeks)</p> <p>Appoint Contractor</p> <p>Decision signed off/tender pack (4weeks)</p> <p>Out to tender (5-6 weeks)</p> <p>Evaluation (3-4 weeks)</p> <p>Award and Contract signed (1-2 weeks)</p> <p>Mobilisation ending in Start on site (1-4 weeks)</p> <p>Contract complete 12 weeks</p>	<p>Best case scenario 39 weeks worst case 44 weeks with no allowance for weather or scheme delays on site.</p> <p>As best timeframe but would need to add a minimum 4 weeks for governance and for contingencies. Leading to 37 weeks to 52 weeks to deliver.</p>	<p>Option 3</p> <p>Unlikely to complete by the end of March given timeframes.</p> <p>Considerable risk to success due to risks associated with market interest within the frameworks and bidding and mobilisation duration.</p>